IN THE MATTER OF THE JOINT APPLICATION)
FOR APPROVAL TO ACQUIRE)
NEW MEXICO GAS COMPANY, INC.)
BY SATURN UTILITIES HOLDCO, LLC.) Docket No. 24-00266-UT
)
JOINT APPLICANTS)

REVISED APPLICATION REBUTTAL TESTIMONY AND EXHIBIT

OF

RYAN A. SHELL

October 10, 2025

TABLE OF CONTENTS

I.	INTRODUCTION AND PURPOSE	1
II.	BENEFITS	1
III.	NEW JOBS AND EMPLOYEE PROTECTIONS	3
IV.	FUTURE RATE CASE	5
V.	FINANCIAL AND TAX IMPLICATIONS	7
VI.	SHARED SERVICES	11
VII.	SEVERE WEATHER FUND	13
VIII.	EMERA AND BCP EXPERIENCE	16
IX.	CUSTOMER SERVICE AND PERFORMANCE BOND	20
X.	ACQUISITION PREMIUM	21
XI.	GREENHOUSE GAS EMISSIONS	22
XII.	MISCELLANEOUS	. 24

1		I. <u>INTRODUCTION AND PURPOSE</u>
2	Q.	PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND POSITION.
3	A.	My name is Ryan A. Shell. My business address is 7120 Wyoming, Albuquerque, New
4		Mexico 87109. I am the President of New Mexico Gas Company ("NMGC" or the
5		"Company").
6		
7	Q.	HAVE YOU PREVIOUSLY FILED TESTIMONY IN THIS PROCEEDING?
8	A.	Yes. I filed Direct Testimony in this case on October 28, 2024. I filed Rebuttal Testimony
9		on May 16, 2025 and Revised Application Direct Testimony on July 3, 2025.
10		
11	Q.	WHAT IS THE PURPOSE OF THIS REVISED APPLICATION REBUTTAL
12		TESTIMONY?
13	A.	In this Revised Application Rebuttal Testimony, I will respond to the testimony of various
14		intervenor witnesses in the areas covered by my Revised Application Direct Testimony in
15		this case.
16		
17		II. <u>BENEFITS</u>
18	Q.	DO YOU SUPPORT THE INCREASE OF THE CUSTOMER RATE CREDIT
19		FROM \$15 MILLION IN THE REVISED JOINT APPLICATION TO \$22.4
20		MILLION TO MATCH THE RECOMMENDATION OF THE FEDERAL
21		EXECUTIVE AGENCIES ("FEA")?

1	A.	Yes. This proposed increase in rate credits appears reasonable to me and results in an
2		increased benefit to the customers of NMGC.
3		
4	Q.	HOW DO YOU RESPOND TO THE FEA'S PROPOSAL THAT THE RATE
5		CREDIT BE APPORTIONED TO CUSTOMERS BASED ON A VOLUMETRIC
6		CALCULATION RATHER THAN A PER CAPITA BASIS?
7	A.	It is my understanding that FEA's proposal for allocation based on volumetric usage has
8		been approved by the Commission in the past. However, NMGC supports a per capita
9		distribution because it will allocate more of the funds from the rate credits to residential
10		and small business customers, where they will have the most impact. NMGC agrees with
11		the reasoning discussed in the Revised Application Rebuttal Testimony of Joint Applicant
12		Witness Jeffrey M. Baudier and believes that the State as a whole will benefit more from a
13		per capita distribution of the rate credit as opposed to an allocation based on volumetric
14		usage.
15		
16	Q.	STAFF WITNESS VELASQUEZ ON PAGE 19 EXPRESSED CONCERN THAT
17		THERE IS MINIMAL CRITERIA ON HOW THE \$10 MILLION IN ECONOMIC
18		DEVELOPMENT FUNDS WILL BE SPENT. CAN YOU ADDRESS HOW NMGC
19		HAS CARRIED OUT THE DISTRIBUTION OF THESE FUNDS IN THE PAST?
20	A.	As it relates to "economic development" funds and commitments, in past acquisitions,
21		NMGC and its owners committed to contribute funds for economic development initiatives
22		in lump sum amounts without specific identification or designation of how the funds would

be specifically allocated until the decisions were made. The Commission accepted this type of generalized delegation thereby giving NMGC and its owners the freedom to distribute funds based on its real-time evaluation of which entities would best be able to use the funds. Decisions were based on which groups or projects would best be able to bring benefits and value to communities across the State. Contributions were reported annually to the Commission and recipients included universities, economic development entities and organizations that supported innovation throughout the state. Until we know how much will be available, the period of distribution, and the economic conditions at the time it is difficult to be more detailed in how the money will be allocated. NMGC also made itself amenable to recommendations from interested parties for how funds should be allocated. This worked well in the past, as the reporting of how funds were actually used was considered an adequate control mechanism.

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III. NEW JOBS AND EMPLOYEE PROTECTIONS

- Q. STAFF WITNESS VELASQUEZ RECOMMENDS THAT NMGC INCLUDE IN ITS 15 16 **NEXT RATE CASE** TESTIMONY AND SUPPORTING DOCUMENTS 17 REGARDING NMGC'S EMPLOYMENT OF THE 20 EMPLOYEES IN NEW MEXICO AS DETAILED ON PAGE 13, LINES 10-17 OF HER TESTIMONY. IS 18 19 NMGC IN AGREEMENT TO PROVIDING THIS INFORMATION IN ITS NEXT **RATE CASE?** 20
- 21 **A.** Yes, with a minor modification to Witness Velasquez's recommendations to avoid disclosing the precise salary information of individual employees. Rather than providing

1		the hourly pay of each of the 20 employees, as recommended by Witness Velasquez,
2		NMGC instead proposes to identify the paygrade for each of the 20 positions, along with
3		the market pay range for those paygrades.
4		
5	Q.	STAFF WITNESS JOJOLA RECOMMENDS THAT NMGC ADD A
6		COMMITMENT TO MAINTAIN THE CURRENT 740 LOCAL POSITIONS, PLUS
7		THE ADDITIONAL 20 POSITIONS FOR A PERIOD OF 5 YEARS AFTER
8		CLOSING AND AGREE THAT THEY WILL NOT DROP BELOW THIS LEVEL
9		WITHOUT EXPRESS PRIOR APPROVAL. WITNESS JOJOLA FURTHER
10		RECOMMENDS THAT SHOULD UNPLANNED VACANCIES REDUCE THE
11		WORKFORCE BELOW 760 POSITIONS FOR MORE THAN THREE
12		CONSECUTIVE MONTHS, NMGC WILL INFORM THE PARTIES AND USE
13		THEIR BEST EFFORTS TO RESTORE THE WORKFORCE TO 760. IS NMGC
14		AGREEABLE TO THIS RECOMMENDATION?1
15	A.	Yes. After the twenty additional employees are brought on board we will maintain that
16		number and if the workforce falls below 760 we will inform the parties and use our best
17		efforts to restore that level.
18		

¹ Jojola Dir. at 7-8.

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1	Q.	WITNESS JOJOLA ALSO RECOMMENDS THAT NMGC'S EXISTING
2		HEADQUARTERS REMAIN UNCHANGED FOR THE DURATION OF
3		OWNERSHIP OF THE JOINT APPLICANTS. ² WHAT IS YOUR RESPONSE?
4	A.	NMGC is agreeable to this commitment.
5		
6		IV. <u>FUTURE RATE CASE</u>
7	Q.	NEE WITNESS SANDBERG STATED THAT "MISSING" FROM JOINT
8		APPLICANTS' PROPOSED ACQUISITION WAS A COMMITMENT THAT BCP,
9		AND BY EXTENSION NMGC, WOULD USE A HISTORIC TEST YEAR IN ITS
10		RATE CASES FOR THE NEXT TEN YEARS. SANDBERG DIRECT TESTIMONY
11		AT P. 38, LN 3. IS THIS A COMMITMENT NMGC IS WILLING TO MAKE?
12	A.	No. NEE's witness Sandberg does not and cannot estimate any benefit from the use of
13		historical test years for ten years versus future test years. It is not explained by Mr.
14		Sandberg why he is proposing such a restriction on the statutory rights of NMGC. New
15		Mexico law clearly allows for use of future test years in rate filings and the use of a future
16		test year in setting utility rates is now commonplace. A future test year is most appropriate
17		because it considers the actual costs for the utility needed to operate during the period the
18		rates are in effect, and NMGC has used a future test year in its last three rate cases.
19		Adopting Sandberg's proposal would weaken NMGC's financial health for a decade, which
20		is not in the best interests of NMGC's customers, and therefore not a benefit. NEE's
21		proposed condition requiring the use of historic test years should be rejected.

² Jojola Dir. at 8.

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1	Q.	ON PAGES 32 AND 33 OF HIS DIRECT TESTIMONY, NM AREA WITNESS
2		WALTERS DISPUTES THE VALUE JOINT APPLICANTS HAVE PLACED ON
3		THE "DEFERRED" RATE CASE ARGUING THAT THE VALUE IS NOT \$30-\$40
4		MILLION, BUT INSTEAD APPROXIMATELY \$4.5 MILLION CONSIDERING
5		NET PRESENT VALUE. WHAT IS YOUR REACTION TO THIS TESTIMONY?
6	A.	The \$30-\$40 million projected value to customers resulting from the delay in filing a rate
7		case was based on an extrapolation from NMGC's most recent rate case. Our capital
8		spending since our last rate case has been largely in line with the capital investments in our
9		last rate case. Additionally, we continue to see cost pressures similar to what we saw in the
10		last rate case thus the estimate of \$30-\$40 million, which is based upon the recovery in our
11		last rate case, is reasonable.
12		
13		Whether the benefit to customers is \$30-\$40 million, which is admittedly an approximation
14		of the rate increase that was planned for January 2027, or Mr. Walters' \$4.5 million
15		estimation of the net present value of the approximate savings to rate payers by not
16		increasing rates for a year, the fact is there is agreement that there is savings – and therefore
17		a benefit – to rate payers resulting from the delay.
18		
19		That being said, I disagree with Mr. Walters' analysis. The actual savings to ratepayers is
20		the fact that rates are not increasing for a period of time. While this cannot be definitely
21		determined at this time, given that the rate case has not been finalized, the customer savings
22		resulting from a one-year delay in raising rates can be reasonably estimated as I have done.

Q.

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HOW DO YOU RESPOND TO STAFF WITNESS BLANK TESTIMONY ON PAGE

2		15 THAT THE NMGC EQUITY COMMITMENT SHOULD BE REDUCED FROM
3		54% TO 52%?
4	A.	As Staff Witness Tupler states on page 23 of his testimony, the Joint Applicants commit
5		that they will not seek a regulatory equity ratio in excess of 54% in their next base rate
6		case. Mr. Tupler then states that "Staff's evaluation of the elements in this section finds
7		that the capital structure proposed by the JAs are well within reasonable industry
8		parameters As such, Staff supports the proposed capital structure parameters, as outlined
9		in the Revised Application." In response, Witness Blank at page 15 states without
10		explanation that he "recommend[s] reduction of the 54% equity commitment to 52% to be
11		consistent with Staff's recommendation." We recommend that the Commission adopt JA
12		Commitment 26 as proposed by the JAs that they will not seek a regulatory equity ratio in
13		excess of 54% in their next base rate case, and reject Witness Blank's unsupported
14		proposition.
15		
16		V. <u>FINANCIAL AND TAX IMPLICATIONS</u>
17	Q.	WRA WITNESS CEBULKO PROPOSES ON PAGES 53-56 OF HIS REVISED
18		DIRECT TESTIMONY THAT NMGC PROVIDE FINANCIAL DISCLOSURES TO
19		THE REGULATOR AND THE PUBLIC AKIN TO "PUBLICLY HELD
20		COMPANIES, A "REGISTRANT" UNDER THE NEW YORK STOCK
21		EXCHANGE CORPORATE GOVERNANCE STANDARDS" PAGE 54 LINES 12-
22		13, THAT 'MIRROR RELEVANT SEC FINANICAL REPORTING

1		REQUIREMENTS" PAGE 55 LINES 11-12; AND A COMMITMENT TO KEY
2		"SECTIONS OF SARBANES-OXLEY ACT" PAGE 55 LINES 17-18. WHAT IS
3		YOUR POSITION ON THIS, AND DOES NMGC CURRENTLY MAKE PERIODIC
4		FILINGS THAT PROVIDE INFORMATION ON THE FINANCIAL STANDING
5		OF THE UTILITY?
6	A.	I have a few points to make. First, I would note that NMGC is not presently, and has not
7		for most of its existence, been obligated to comply with the rules applicable to a registrant
8		under the New York Stock Exchange ("NYSE") Corporate Governance Standards, or the
9		SEC financial reporting requirements, or many of the sections of Sarbanes-Oxley
10		referenced by Mr. Cebulko.
11		
12		Second, NMGC is already required to file with the NMPRC (1) FERC Form 2, which
13		includes detailed financial statements and related footnotes, as well as detailed financial
14		information by FERC account; (2) an annual informational finance filing, which provides
15		details on how the business intends to finance its activities during the upcoming year; and
16		(3) other reports that provide details about affiliate transactions and customer information.
17		Together, these reports provide the NMPRC, interested parties, and the public, with
18		significant financial information regarding the Company's financial health and activities.
19		Additionally, NMGC has its financial statements audited annually and obtains a credit
20		rating report from Fitch. Finally, the NMPRC always retains the right to investigate utilities
21		within its jurisdiction if it is interested in more information or additional discussion of
22		information already provided.

1		This proposal by Mr. Cebulko is unnecessary and preparing the additional reports on the
2		cadence sought by Mr. Cebulko and in the detail outlined on pages 53-56 of this testimony,
3		would be extremely costly to the utility and its customers. If ordered by the Commission
4		this expense to customers would be significant and with no apparent benefit. This
5		condition should not be accepted.
6		
7	Q.	SOME PARTIES SPECULATE THAT THE BCP APPLICANTS WILL SEEK TO
8		INCREASE NMGC'S RATE BASE IN ORDER TO INCREASE SHAREHOLDER
9		RETURNS (CEBULKO AT 33). HAVE YOU SEEN ANY INDICATION THAT THIS
10		WILL HAPPEN IF THE TRANSACTION IS APPROVED?
11	A.	No I have not. The NMPRC is responsible for setting rates and NMGC and its owner have
12		no ability to unilaterally increase rates. As noted, the parties' speculation about motivation
13		to increase rate base or rates is simply that, speculation, that does not convert to increased
14		rate base or rates. NMGC's history has been to seek to raise rates, only as necessary, and
15		I have not heard the BCP Applicants say anything to the contrary.
16		
17	Q.	ON PAGE 26 OF HIS TESTIMONY MR. WALTERS STATES "CUSTOMERS
18		FACE INCREASED RISK THAT NMGC'S FINANCIAL NEEDS COULD STRAIN
19		THE RESOURCES OF ITS NEW PARENT, ESPECIALLY IN THE EVENT OF
20		UNEXPECTED CAPITAL REQUIREMENTS, ECONOMIC DOWNTURNS, OR
21		SUPPLY CHAIN DISRUPTIONS." WHAT ARE YOUR THOUGHTS?

Α. 1 I'm not worried. First, NMGC has essentially operated as a stand-alone entity and has not 2 needed to rely on Emera, or its affiliates, for any debt financings, other than enlisting the 3 assistance of affiliate treasury employees as part of our shared services arrangement. I'm 4 confident we can hire treasury employees at NMGC that will be able to do the same work 5 and manage banking relations if this transaction is approved. The primary point, which is 6 very important, is that NMGC has successfully entered into and issued its own debt for 7 years based on its own financial wherewithal, none of which has been secured or 8 guaranteed by Emera or any other entity. NMGC's ability to obtain debt financing won't 9 change if this acquisition is approved. My view is further supported by the findings in the 10 Fitch 2025 rating report, which states that Fitch sees no negative impact on NMGC's credit 11 rating as a result of this transaction. Please see JA Exhibit RAS-1 (Rebuttal) which was 12 provided in discovery in this case in response to Interrogatory NEE 1-19. 13 14 Second, NMGC received equity capital from Emera when it has issued long-term debt in 15 order to maintain its regulated capital structure. As Mr. Baudier has testified, the investors 16 in the BCP-managed funds are committed to additional capital contributions over time. 17 Furthermore, the BCP-related entities are used to raising capital and investments; it is at 18 the core of what they do. I have no reservations that Saturn Holdco will be able to provide 19 equity to NMGC if and as it is needed. 20 21 Q. STAFF WITNESS VELASQUEZ INDICATES THAT STAFF QUESTIONS 22 WHETHER **AMENDED DIVERSIFICATION** THE **GENERAL PLAN**

1		("AMENDED GDP") SUFFICIENTLY ILLUSTRATES THE FULL EXTENT OF
2		TAX EFFECTS ON NMGC FOLLOWING THE TRANSACTION. STEMMING
3		FROM THIS, STAFF RECOMMENDS THAT ANY TAX EFFECTS BE CELARLY
4		STATED IN THE AMENDED GDP AND THAT A REGULATORY LIABILITY BE
5		ESTABLISHED IN THE CASE OF TAX SAVINGS. ³ IS NMGC AGREEABLE TO
6		THIS RECOMMENDATION?
7	A.	Due to the structure of the Transaction, which is a stock sale, there are no anticipated tax
8		effects on NMGC, either positive or negative. Because we do not anticipate any tax impact,
9		we do not believe amending the GDP is necessary.
10		
11		VI. SHARED SERVICES
12	Q.	ON PAGE 32 OF HIS TESTIMONY, MR. WALTERS STATES THAT THERE IS
13		NOTHING TO HIS KNOWLEDGE "PREVENTING TECO ENERGY/EMERA
14		FROM IMPLEMENTING AN UPGRADED IT SYSTEM SUCH AS THE ONE
15		BEING TOUTED BY THE JOINT APPLICANTS?" IS THIS TRUE?
16	A.	This is true only in the abstract, but this fails to consider a few significant issues. First,
17		TECO/Emera is a combined gas and electric utility company and thus the upgraded system
18		would be, by definition, a system meant to serve both types of utilities. As we have
19		explained in our testimony, a combined system is more complicated and costly than a gas-
20		only system. Additionally, the conversion to the system proposed by BCP, which is a gas
21		specific system, will allow NMGC to move away from its Asset Suite system in favor of

³ Velasquez Dir. at 17-18.

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the proposed gas-only system proposed by Delta Utilities. This alone would allow NMGC to save substantial amounts, which will benefit customers. Second, while NMGC could implement this system on its own, it would have to forgo many of the cost advantages that customers have realized in the past, and which customers would realize under the BCP Applicants' proposal. NMGC would have to implement the system on its own, as the TECO and Emera electric affiliates would not share a gas-only IT system. NMGC would also have to design and configure the system from scratch, rather than being able to take advantage of all of the time and effort that Delta Utilities has already invested in creating an excellent software system. It seems odd to me to say that because we could do the same thing at a higher cost and over a much longer time frame, we should not consider the new system offered by the BCP Applicants as a benefit. Finally, NMGC/TECO/Emera have not engaged in a detailed analysis of how to implement such a cloud-based system for NMGC's use. Based on my experience, there is a benefit associated with positioning NMGC to take advantage of a system that has been prepared over 18 months and is specifically designed for a gas utility, and leverage the recent operational experience of the team at Delta Utilities who have just gone through the IT implementation process for two other gas LDCs. STAFF WITNESS VELASQUEZ RECOMMENDS THAT AN UPDATED COST Q. ALLOCATION MANUAL ("CAM") BE PROVIDED AND THAT AS PART OF THIS EFFORT, A WORKING GROUP BE FORMED TO UPDATE THE

1		CURRENT CAM. VELASQUEZ PAGE 8 LINES 2-13. IS NMGC AGREEABLE TO
2		THIS RECOMMENDATION?
3	A.	Yes.
4		
5		VII. SEVERE WEATHER FUND
6	Q.	STAFF WITNESS ZEDALIS PROPOSES THE "CREATION OF A SEVERE
7		WEATHER FUND ("SWF") IN CONNECTION WITH THE INSTANT
8		ACQUISITION – A FUND THAT STAFF BELIEVES WILL OFFER DURABLE,
9		LONG-TERM BENEFITS TO NMGC CUSTOMERS" ZEDALIS DIRECT
10		TESTIMONY AT PAGE 3, LINES 7-10. WHAT IS YOUR RESPONSE?
11	A.	I do not believe the SWF is necessary. NMGC's Purchased Gas Adjustment Clause tariff
12		and its hedging program have successfully shielded customers from extreme weather
13		related gas price volatility. It is my understanding that such a fund is not currently in place
14		at any utility in New Mexico, and is not common among gas utilities throughout the
15		country.
16		
17	Q.	HOW HAS NMGC ADDRESSED STORM CAUSED GAS PRICE SPIKES IN THE
18		PAST?
19	A.	Gas is a commodity that is purchased and sold on multiple markets. As such, the price one
20		producer charges is often different than the price another producer will charge on any given
21		day, and those prices can change day-to-day and month-to-month. Most of the gas NMGC
22		purchases is for baseload, and those prices are pegged to an index. Additionally, NMGC

has a successful hedging program wherein NMGC purchases financial protection in the summer months to minimize price spikes that could occur during the key winter heating seasons. Most winter storm price volatility is addressed by using index pricing and the hedging program. For example, in January of 2023, the San Juan Index pricing for NMGC's baseload gas increased by a multiple of 8 to 9 times what the price had been a few days before, and it stayed that high for multiple days. NMGC's hedging program resulted in NMGC recovering around \$100 million of costs from the contractual counter parties, and thus shielded customers from the spike in prices.

We know that price spikes can occur during times of extremely high gas demand, such as occurred in Winter Storm Uri in February 2021, but this is very rare. This can impact the prices NMGC must pay for non-baseload gas. In these extremely rare circumstances, there are a couple of options. First, NMGC can use the balancing provisions of its PGAC mechanism tariff to spread gas cost recovery over multiple months, thus limiting the price shock to customers each month. Second, NMGC can seek extraordinary relief from the Commission, and spread gas cost recovery over multiple years. This is what NMGC did in response to the gas costs incurred during Winter Storm Uri. There the Commission agreed that NMGC could spread gas cost recovery over a thirty-month period.

Q. HOW OFTEN IN YOUR EXPERIENCE ARE THERE STORM-RELATED GAS

PRICE SPIKES?

1	A.	While gas prices routinely fluctuate with the market, in my experience at NMGC, instances
2		of gas prices increasing many multiples over a few days has been exceedingly rare. In fact,
3		there has only been one instance in my sixteen years at NMGC that required the Company
4		to take extraordinary measures, Winter Storm Uri.
5		
6	Q.	HAS THE ISSUE OF THE ESTABLISHMENT OF A SWF BEEN RAISED BEFORE
7		THE COMMISSION IN THE PAST?
8	A.	I understand that the Commission considered this idea in Case No. 3056, and ultimately
9		decided that the introduction of a hedging program and using the balancing mechanisms
10		that exist in the PGAC offered sufficient protection for customers. This methodology has
11		been successful for over two decades.
12		
13	Q.	HAS THE COMPANY ANALYZED HOW A SWF WOULD BE ORGANIZED,
14		FUNDED AND ADMINISTERED?
15	A.	No. NMGC has not undertaken an analysis and is not in a position to opine as to whether
16		such a fund would be feasible, how it would be funded, whether it would result in
17		quantifiable benefits to customers of NMGC, whether it would create subsidization issues
18		between customers or customer classes at NMGC, or how it would operate. Mr. Zedalis
19		proposes revising the AMA and storage revenue allocations approved by the Commission
20		in NMGC's most recent PGAC Continuation Filing (NMPRC Case No. 24-00222-UT).
21		Zedalis, pages 13-14. From my perspective, this case does not seem like the appropriate

1		venue for addressing the development of a SWF or revisions to AMA and storage revenue
2		allocations. Again, this concept was not raised by the Joint Applicants in their Application.
3		
4	Q.	DO YOU AGREE WITH STAFF'S PROPOSAL THAT VIRTUALLY ALL OF THE
5		MONETARY BENEFITS PROPOSED IN THIS CASE RELATED TO CUSTOMER
6		RATE CREDITS, ECONOMIC DEVELOPMENT INVESTMENTS AND
7		CHARITABLE CONTRIBUTIONS BE DIVERTED TO THE SWF?
8	A.	I do not agree with this proposal. I believe that customer credits, economic development
9		investments, and charitable donations provide tangible benefits to customers in the near
10		term. Replacing these tangible benefits that will positively impact customers over the next
11		few years in favor of locking up funds in what amounts to a savings account for potentially
12		decades does not strike me as the best way to provide customers with benefits.
13		
14		VIII. EMERA AND BCP EXPERIENCE
15	Q.	MR. WALTERS TESTIFIES REGARDING THE BCPAPPLICANTS' ABILITY TO
16		OPERATE NMGC'S SYSTEM RELATIVE TO EMERA'S ABILITY TO DO SO –
17		DOES EMERA OPERATE NMGC'S GAS SYSTEM TODAY?
18	A.	No. NMGC's system is operated by the locally based NMGC team. NMGC does not rely
19		on Emera or affiliate support for gas system operations. As has been discussed in this
20		proceeding, NMGC does rely on Emera and its affiliates for certain shared services, but I
21		am confident that those will be transitioned successfully, well within the timeframe of the
22		Transition Services Agreement.

1	Q.	DO YOU HAVE ANY CONCERNS THAT IF THE TRANSACTION IS APPROVED
2		YOU WILL NO LONGER HAVE ACCESS TO THE KNOWLEDGE AND
3		EXPERTISE OF EMERA OR TECO ABOUT UTILITY OPERATIONS?
4	A.	No. NMGC's local management team is strong and self-sufficient, and I am confident in
5		our ability to continue to direct all aspects of NMGC's utility operations if the transaction
6		is approved. While we will no longer be able to consult with Emera and TECO
7		management, we will have access to personnel from BCP Management and Delta Utilities,
8		and the support we will receive under new management appears to be readily comparable
9		to that under which we have successfully served customers and operated the business for
10		the last decade.
11		
12	Q.	DO THE DELTA UTILITY EMPLOYEES IDENTIFIED IN MR. BAUDIER'S
13		REVISED APPLICATION DIRECT TESTIMONY HAVE SIGNIFICANT
14		EXPERTISE IN THE NATURAL GAS UTILITY BUSINESS?
15	A.	Based upon my review of the resumes of these individuals, they appear to have expertise
16		in leading utility operations. Additionally, I understand that the BCP Applicants intend to
17		include Peter Tumminello on the board of NMGC. I have spoken to Mr. Tumminello
18		multiple times and am aware of his extensive natural gas utility background.
19		
20	Q.	DO YOU SEE OPPORTUNITIES TO SHARE BEST PRACTICES WITH THE
21		DELTA UTILITIES LEADERSHIP IF THE TRANSACTION IS APPROVED?

Yes. I am looking forward to working with Delta Utilities, and its leadership and team, 1 Α. 2 much in the way NMGC has interacted with TECO and Peoples Gas in Florida. If the 3 transaction is approved, I anticipate that the leadership of NMGC and Delta Utilities will 4 share best practices for the natural gas LDC industry. I also expect that Delta Utilities 5 leadership will share their lessons learned from the transition of Delta Utilities from 6 ownership by larger, combined electric and gas utilities to separate LDCs. 7 8 Q. NM AREA WITNESS WALTERS STATES ON PAGE 24 OF HIS DIRECT 9 TESTIMONY THAT "MR. SHELL STATED (IN RESPONSE TO IN NM AREA 10 **INTERROGATORY** 4-4), **THAT OVER** THE **COURSE OF THEIR** RELATIONSHIP, THE TECO ENERGY/EMERA PARENT COMPANIES HAD 11 12 PROVIDED SIGNIFICANT OPERATIONAL AND MANAGEMENT SUPPORT 13 TO NMGC AND HAD LISTED SEVEN INDIVIDUALS WHO HAD PROVIDED 14 THAT SUPPORT. THESE INCLUDE RENE GALLANT, AS CHIEF OPERATING OFFICER, SCOTT HASTINGS AS VICE PRESIDENT OF FINANCE, AND 15 16 GERALD WESEEN AS VICE PRESIDENT OF REGULATORY." CAN YOU 17 PLEASE DISCUSS THIS TESTIMONY?" 18 A. I think it would be best if I put this in perspective. NM AREA Interrogatory 4-4 asked me 19 to provide the names of persons from TECO and Emera who came to work at NMGC and 20 describe their expertise and any improvements they made to the management or field 21 operations of the utility. Without a doubt, the seven people I identified have contributed to 22 our team's efforts. That said: (1) everyone on our team brings value to our customers and

1		our business and (2) these seven people have learned as much from us as we have from
2		them, as they have engaged with our management team.
3		
4		As for Mr. Gallant, Mr. Hastings, and Mr. Weseen specifically, they were (and Mr. Weseen
5		still is) all valuable to our team. However, none of them were brought here to fill a specific
6		void in our leadership structure or competency.
7		
8	Q.	DID MR. GALLANT, MR. HASTINGS, AND MR. WESEEN BRING GAS UTILITY
9		LEADERSHIP EXPERIENCE WHEN THEY ARRIVED AT NMGC?
10	A.	No. None of these three individuals had direct leadership experience at a gas utility prior
11		to coming to NMGC. Rather, they came with experience and expertise that has been
12		complementary to leaders who were already here. From a service excellence perspective,
13		engineers and operations employees who were in New Mexico all along were - and still
14		are - the bedrock of our utility operations, as they always have been. Mr. Weseen has been
15		with us for more than five years now. That's a career choice he made, to join our team, and
16		he adds value to our customers and our company based on his experience as an executive,
17		as do all of our leaders.
18		
19		Mr. Gallant was with us for about a year and half, was a valuable team member while he
20		was here, and came here to gain experience in the operational aspects of a stand-alone gas
21		utility.
22		

1		Finally, Mr. Hastings came to us nine years ago as a finance person to gain exposure to the
2		operational aspects of a gas utility, and worked with us for three years. I think he would
3		tell you that he learned a lot from us while he was here.
4		
5	Q.	DO YOU BELIEVE THE NMGC LEADERSHIP TEAM AND BOARD OF
6		DIRECTORS ARE PREPARED TO AND FULLY CAPABLE OF SERVING NEW
7		MEXICO CUSTOMERS FOLLOWING THE TRANSACTION AS PROPOSED?
8	A.	Yes, absolutely. I have full confidence.
9		
10		IX. CUSTOMER SERVICE AND PERFORMANCE BOND
11	Q.	WRA WITNESS CEBULKO RECOMMENDS THAT TO MINIMIZE
12		DEGRADATION TO CUSTOMER SERVICE, NMGC SHOULD BE REQURED
13		TO MEET OR EXCEED ITS SERVICE QUALITY AND CUSTOMER SERVICE
14		METRICS. ⁴ DO YOU AGREE WITH THIS RECOMMENDATION?
15	A.	I do not believe that such a commitment is necessary. As discussed in my Revised
16		Application Direct Testimony, NMGC's operations will remain with NMGC's local
17		management team. NMGC is an excellently run utility, and NMGC's proposed ownership
18		group is committed to maintaining the existing performance metrics that make NMGC
19		excellent. NMGC has filed quality of service reports in 2010 and 2012 (Case No. 09-
20		00163-UT), and for every year since 2014 in the NMPRC docket for Case No. 13-00231-
21		UT. NMGC will continue to file these reports demonstrating its level of quality of service.

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⁴ Cebulko Dir. at 58.

1	Q.	ON PAGE 23 OF HIS TESTIMONY, NEE WITNESS SANDBERG RECOMMENDS
2		THAT BCP BE "REQUIRED TO PUT UP A MULTI-MILLION DOLLAR
3		PERFORMANCE BOND TO ENSURE THAT RATEPAYERS WILL BE
4		PROTECTED FROM FORESEEABLE RISK[S]," SUCH AS DEGRADATION IN
5		CUSTOMER SERVICE QUALITY AND TIMELINESS. WHAT ARE YOUR
6		THOUGHTS ABOUT THIS RECOMMENDATION?
7	A.	Witness Sandberg's primary concern appears to be a decline in various aspects of customer
8		service arising from private equity ownership. I do not believe this is a valid concern for
9		multiple reasons. First, as I stated in my Revised Application Direct Testimony, NMGC's
10		current management team will continue to operate the business, including the customer-
11		facing functions, as it does today. Second, the Commission will continue to have oversight
12		of the Company's customer service in the way it currently does, as noted in the regulatory
13		commitments outlined on Pages 11 and 12 of my Revised Application Direct Testimony.
14		
15		As a practical matter, I do not understand how a performance bond as recommended by
16		Witness Sandberg would function - or how such a bond would even be obtained - and I
17		note that Witness Sandberg deferred to Staff and the Commission to formulate the specifics
18		of his recommended performance bond.
19		
20		X. <u>ACQUISITION PREMIUM</u>
21	Q.	HOW DO YOU RESPOND TO THE PROPOSAL BY STAFF WITNESS DR.
22		BLANK THAT NMGC BE REQUIRED TO BOOK A REGULATORY LIABILITY

1		FOR THE AMOUNT OF THE ACQUISITION PREMIUM RESULTING FROM
2		THIS TRANSACTION SO THAT CUSTOMERS CAN REALIZE ALL OR PART
3		OF EMERA'S GAIN ON THE SALE OF NMGC?
4	A.	Frankly, it concerns me that the notion of an accounting requirement to record goodwill on
5		NMGC's books is being conflated with a discussion around a regulatory liability. Goodwill
6		has never, and will not, impact customers. As I have stated in the past, acquisition
7		premiums are accounted for on NMGC's books as goodwill. As I noted in my Revised
8		Application Direct Testimony, NMGC has never included goodwill in any tariff the
9		Company has charged to customers. Customers have never paid anything for the goodwill
10		that has existed on NMGC's books for the last sixteen years. I disagree that NMGC should
11		be required to recognize a regulatory liability to be credited to customers for something
12		that customers have never paid for in the first place.
13		
14		XI. GREENHOUSE GAS EMISSIONS
15	Q.	SEVERAL PARTIES SUCH AS WRA, CCAE AND NEE CLAIM THAT APPROVAL
16		OF THE TRANSACTION WILL CAUSE NMGC TO MORE AGRESSIVELY
17		PURSUE CUSTOMER GROWTH RESULTING IN THE EMISSION OF MORE
18		CARBON. IS THIS A CORRECT ASSUMPTION?
19	A.	I do not agree with this. Decisions regarding the expansion of NMGC's distribution
20		network to serve additional customers are soundly within the discretion of NMGC's
21		management. Regardless of the ultimate ownership of NMGC, the company is required to
22		serve customers in its service territory who seek service. NMGC cannot limit, and has not

limited under Emera ownership, the expansion of its distribution system in pursuit of climate or GHG commitments, contrary to its obligation to serve both existing and future customers in a safe, reliable, and affordable manner. To clarify, the forecasted annual distribution investments that I provided in response to CCAE Interrogatory 1-1(d), and which are cited at Table 2 on page 6 of CCAE Witness Price's testimony, are based upon NMGC's internal forecasts and are agnostic to NMGC's ownership.

A.

Q. DO YOU AGREE WITH THE RECOMMENDATION BY WRA WITNESS CEBULKO AT PAGE 57 THAT THE COMMISSION SHOULD REQUIRE NMGC THROUGH ITS IRP PROCESS TO DEMONSTRATE HOW NMGC WILL

DECREASE GREENHOUSE GAS EMISSIONS?

No. NMGC's integrated resource plan is supposed to provide the Commission with information on potential capital investments and projects NMGC expects will be necessary over the subsequent ten years for the continued provision of reliable natural gas utility service to customers. It is not, and has not been in my history, a way to address greenhouse gas emissions. I am unaware of any requirement for NMGC to perform this exercise. This proposal would likely lead to an increase in the costs to perform the integrated resource plan, which would ultimately be passed on to customers.

1		XII. <u>MISCELLANEOUS</u>				
2	Q.	WHAT IS NMGC'S RESPONSE TO STAFF'S RECOMMENDATION THAT AS				
3		PART OF THIS CASE, NMGC COMMIT TO CONTINUE THE DIGITIZATION				
4		OF RECORDS ON DISTRIBUTION SERVICES PIPING?				
5	A.	Staff is correct that NMGC is already conducting a project to digitize associated records				
6		and reduce the mileage of unknown pipe and updating GIS databases. NMGC commits				
7		that this project will be completed regardless of the outcome of this case.				
8						
9	Q.	DOES THIS CONCLUDE YOUR REVISED APPLICATION REBUTTAL				
10		TESTIMONY?				
11	A.	Yes.				



27 MAY 2025

Fitch Revises Emera Inc. and Certain Subsidiaries' Outlooks to Stable; Affirms Ratings

Fitch Ratings - Toronto - 27 May 2025: Fitch Ratings has affirmed Emera Inc.'s (Emera) Long-Term Issuer Default Rating (IDR) at 'BBB'. Fitch has also affirmed the Long-Term IDRs of Emera's subsidiaries as follows: Tampa Electric Co. (TEC) and Peoples Gas System, Inc. (PGS) at 'A-' and New Mexico Gas Co. Inc. (NMGC) at 'BBB+'. The Rating Outlooks for Emera, TEC and PGS are revised to Stable from Negative. The Rating Outlook on NMGC is Stable.

Additionally, Fitch has affirmed Emera's senior unsecured, preferred shares and junior subordinated debt at 'BBB', 'BB+' and 'BB+', respectively. Fitch has affirmed TEC and PGS's senior unsecured debt at 'A', Emera US Finance LP's senior unsecured debt at 'BBB' and EUSHI Finance Inc's junior subordinated debt at 'BB+'.

Emera's Stable Outlook reflects substantial progress in the execution of its deleveraging plan and its commitment to maintaining FFO leverage below 6.0x. With the anticipated closing of the NMGC sale in Q4/2025, Fitch forecasts Emera's FFO leverage will improve to 5.8x-5.9x over 2025-2027, below the 6.0x downgrade sensitivity but with little headroom. Failure to maintain FFO leverage below 6.0x will likely result in a negative rating action.

Key Rating Drivers

Emera Inc.

Deleveraging Plan Execution: Emera successfully executed several steps in its deleveraging plan in 2024. The company sold its equity investment in Labrador Island Link, issued hybrid notes and common equity, securitized deferred fuel costs and obtained a credit supportive multi-year base rate outcome at TEC (A-/Stable). The pending sale of NMGC (BBB+/Stable), expected to close in Q4/2025, will further reduce Emera's leverage. Emera also moderated its dividend growth from 4%-5% to 1%-2% to preserve cash for capex. Fitch views these steps to reduce leverage positively.

Improving Leverage but Limited Cushion: With the execution of its deleveraging plan, Emera's FY2024 FFO leverage improved to 6.6x from an average of 7.1x over the past four years. Year-end FFO leverage was slightly higher than our projected 6.3x, but this was mainly due to an FX translation mismatch because of the sudden spike in USD-CAD exchange rate at 2024 year-end.

Fitch expects Emera's FFO leverage to further improve in 2025 with the closing of the NMGC sale and new base rates at Nova Scotia Power Inc. (NSPI). Fitch estimates Emera's FFO leverage at about 5.8x-5.9x during 2025 to 2027 but with limited headroom against the 6.0x downgrade sensitivity.

Sale of NMGC -Fitch's rating case assumes the NMGC divestiture will close in Q4/2025. In the unlikely event the sale does not close, Fitch expects Emera to take appropriate steps to maintain its FFO leverage below 6.0x consistent with management's commitment to maintain FFO leverage below 6.0x.

Sizeable Capex Pressures Metrics: Emera has a large capex plan of about CAD11.5 billion over 2025-2027, almost 3x depreciation expense. The plan will lead to higher execution risk that could pressure credit metrics during construction. We expect Emera to execute the plan on time, on budget and fund it in a balanced manner through parent-equity infusions, internal cash flow and utility debt.

Parent-Subsidiary Linkage (PSL): There is PSL between Emera and TEC, NMGC and PGS. Fitch views the subsidiaries' Standalone Credit Profiles (SCPs) as stronger than Emera's due to lower-risk regulated utility operations, a strong regulatory environment, and better credit and leverage. Legal ring-fencing is porous given the general protection afforded by economic regulation. Access and control are porous as Emera centrally manages the treasury function for all its subsidiaries and is the sole source of equity, but they issue their own debt. Due to this, Fitch limits the difference between Emera and its subs to two notches. NMGC's IDR is the same as its SCP.

Tampa Electric Co.

Low-Risk Business Model: TEC operates in a supportive regulatory environment in Florida with a strong local economy. This translates into above-average utility sales and customer growth trends. In addition, the company derives most of its sales volumes from residential and commercial customers (over 90%), a credit positive. TEC is the largest contributor to Emera's earnings and cash flow.

Constructive Florida Regulation: The Florida regulatory compact is supportive of utility credit quality. In recent years, authorized return on equities (ROEs) of Florida utilities have been above the median, nationwide, authorized ROE. TEC operates under an authorized midpoint ROE of 10.50%, with an allowed range of 9.50%-11.50%, based on a 54% common equity ratio.

The utility has several rate riders that provide timely recovery of all prudent costs related to fuel, purchased power, environmental expenditures, conservation costs, storm protection plan, and a storm recovery clause. In February 2025, the Florida Public Service Commission (FPSC) approved TEC's recovery of approximately \$464 million of storm costs deferrals, including replenishment of a \$55.8 million storm reserve over an 18-month period from March 1, 2025, to August 2026.

Large Capex Plan: TEC expects to spend approximately \$5.3 billion on capital investments in 2025-2027, mostly on cleaner sources of generation, including solar and battery storage, storm hardening and grid modernization. Fitch expects capex to be funded in a conservative manner, in line with the authorized statutory capital structure, using debt, internal cash flows and equity injections from Emera.

Rate Case Outcome: Fitch views the resolution of TEC's last rate case as generally constructive. TEC filed a rate case in April 2024 for new rates effective in January 2025. The requested rate increases over the 2025-2027 period was \$468.5 million. The approved rate increase was \$280.5 million, about 60% of the request, with \$184.8 million in rates effective January 2025, followed by rate increases of \$86.6

million and \$9.1 million, effective January 2026 and 2027, respectively. The allowed equity ratio was 54%, while the allowed regulated ROE range was set at 9.50%-11.50%, with a 10.50% midpoint.

Adequate Credit Metrics: Fitch forecasts credit metrics to average around 4.1x through 2027, reflecting the implementation of the TEC rate increases and deferred fuel and storm cost recovery. Fitch assumes Emera will fund significant capital investment at TEC, in line with the approved regulatory capital structure. For 2024, FFO leverage was 4.0x, which is supportive of its credit ratings.

Peoples Gas Systems, Inc.

Low-Risk Business Profile: PGS's rating reflects the low-risk profile of its regulated gas utility business. PGS is the largest natural gas distributor in Florida, and its service territory extends throughout most of the state. Its customer base is divided among residential, commercial and industrial and other segments (approximately a 40%, 46% and 14% split respectively based on revenue). PGS is regulated by the Florida Public Service Commission (FPSC).

As an indirect subsidiary of Emera, PGS benefits from the resources and liquidity of its parent. PGS is one of the smaller utilities in Emera's family, representing about 11% of the consolidated rate base in 2024.

Constructive Regulatory Environment: PGS's ratings benefit from a constructive regulatory environment in Florida, including rate recovery between rate cases through clauses and riders. The gas distribution business has a purchased gas adjustment clause that allows for full recovery and timely adjustments to reflect gas-market price fluctuations. PGS has also had a cast-iron/bare-steel (CI/BS) replacement rider program since 2013, which includes recovery of problematic plastic pipe (PPP) replacement.

These rate mechanisms increase the stability and predictability of earnings and cash flow and provide timely cost recovery. In addition, authorized ROE of Florida utilities has been above the median nationwide authorized ROE in recent years. The FPSC utilizes forecast test years and frequently authorizes interim rate increases. As a result, utilities are generally able to earn authorized returns.

2024 Rate Case Approved: Fitch views the last rate case approval as a reflection of Florida's constructive regulatory environment. On Nov. 9, 2023, the FPSC approved the staff recommendation supporting a \$107 million increase in annual base rates, as well as \$11 million from the CI/BS replacement rider. The increase is based on a 10.15% midpoint ROE, with an allowed equity ratio of 54.7%. New rates took effect in January 2024.

Rate Case Filings: On March 31, 2025, PGS filed a new rate case to seek a multi-year rate increase of \$103.6 million and \$26.7 million for 2026 and 2027, respectively, totaling \$130.3 million for the period. Fitch assumes a constructive outcome in line with historical and most recent rate decisions in the state

Florida's Support for Gas: Decarbonization poses risks for gas local distribution companies (LDCs). Nevertheless, Fitch believes Florida's decarbonization policies have been supportive of natural gas. State support was demonstrated by the passing of House Bill 1281 - Pre-emption Over Utility Service

Restrictions in June 2023. The bill amended the natural gas pre-emption statute to include major appliances and increased protection against local government attempts to ban natural gas appliances.

Strong Customer Growth: Florida has experienced greater population and economic growth than the rest of the U.S. This strong economic background supports above average PGS growth. PGS has experienced significant customer growth concentrated in five metro areas within its service territory. Customer growth at PGS averaged 4.5% over 2018-2024, well above the national average. Fitch expects Florida's population growth to continue at double the national rate.

Adequate Credit Metrics: PGS' FFO leverage for 2024 was 3.8x, reflecting new rates that took effect in January 2024. Fitch estimates FFO leverage will be 4.0x-4.3x in 2025-2027. PGS is forecast to invest approximately \$1.3 billion from 2025 to 2027 to maintain and expand its distribution infrastructure. Fitch expects Emera to manage dividend and equity contributions from/to PGS to maintain its regulatory capital structure.

New Mexico Gas Co.

Acquisition by Bernhard Capital - Fitch views the sale of NMGC to Bernhard Capital as credit neutral to NMGC. The transaction requires regulatory approval from the New Mexico Public Regulation Commission (NMPRC). Fitch's base case assumes a balanced outcome from the NMPRC that will not lead to a material deterioration to NMGC's financial measures. Fitch expects regulatory protections embedded in NMPRC approval of the proposed transaction will ensure a structure under new ownership consistent with NMGC's current 'BBB+' rating under the Fitch's PSL criteria.

Low-Risk Business Profile: NMGC's rating reflects the relatively low-risk profile of its regulated gas utility business. It is the largest natural gas distributor in New Mexico, serving about 550,000 customers, with a service territory that extends throughout most of the state.

Most of its customers are residential (92%) and use natural gas for heating and cooking. Residential heating load, due to the elevation of the state, primarily occurs from October through April. The residential segment contributes about 67% of NMGC's revenue, while the commercial and industrial segment contributes about 22%. As an indirect subsidiary of Emera, NMGC benefits from the resources and liquidity of its parent. NMGC is one of the smaller utilities in Emera's family, contributing about 4% of consolidated rate base and earnings in 2024.

Improving Regulatory Environment: The ratings benefit from an improving regulatory environment in New Mexico, including rate case approvals allowing for a future test year. The natural gas distribution business has a weather normalization mechanism, along with a purchased gas adjustment mechanism, with minimal recovery lag. These rate mechanisms increase the stability and predictability of earnings and cash flow and provide timely cost recovery. Fitch believes NMGC's last base rate increase order from 2024 was balanced.

Adequate Credit Metrics: FFO leverage for 2024 was 4.6x, higher than that of 2023 mainly because the recovery of higher gas costs related to extreme weather ended at year-end 2023 and new base rate increase went into effect in on Oct. 1, 2024. For 2025-2027 Fitch forecasts FFO leverage of 3.8x-4.7x,

New Mexico Gas Company, Inc.

New Mexico Gas Company, Inc.'s (NMGC) rating reflects its relatively predictable earnings and cash flow as a local gas distribution company with an improving regulatory framework in New Mexico that includes a forward test year, weather normalization and a purchased gas adjustment mechanism.

Key Rating Drivers

Acquisition by Bernhard Capital: Fitch Ratings views the sale of NMGC by parent company, Emera Incorporated (Emera; BBB/Stable), to Bernhard Capital as credit neutral. The transaction requires regulatory approval from the New Mexico Public Regulation Commission (NMPRC).

Fitch's base case assumes a balanced outcome from the NMPRC that will not lead to a material deterioration to NMGC's financial measures. Fitch expects regulatory protections embedded in NMPRC approval of the proposed transaction will ensure a structure under new ownership consistent with NMGC's current 'BBB+' rating under the Fitch's Parent-Subsidiary Linkage (PSL) criteria.

Low-Risk Business Profile: NMGC's rating reflects the relatively low-risk profile of its regulated gas utility business. It is the largest natural gas distributor in New Mexico, serving about 550,000 customers, with a service territory that extends throughout most of the state.

Most of NMGC's customers are residential (92%) and use natural gas for heating and cooking. Due to the state's elevation, residential heating demand is concentrated primarily from October through April. The residential segment generates about 67% of NMGC's revenue, while the commercial and industrial segment contributes about 22%. As an indirect subsidiary of Emera, NMGC benefits from its parent's resources and liquidity. NMGC is one of the smaller utilities within Emera, contributing about 4% of consolidated rate base and earnings in 2024.

Improving Regulatory Environment: The ratings reflect an improving regulatory environment in New Mexico, including rate case approvals that allow for a future test year. The natural gas distribution business has a weather normalization mechanism and a purchased gas adjustment mechanism, both with minimal recovery lag. These rate mechanisms increase the stability and predictability of earnings and cash flow and provide timely cost recovery. Fitch considers NMGC's most recent base rate increase order in 2024 to be balanced.

Adequate Credit Metrics: Funds from operations (FFO) leverage for 2024 was 4.6x, higher than in 2023, due to the recovery of higher gas costs related to extreme weather ended at YE 2023 and new base rate increase went into effect on Oct. 1, 2024. For 2025 to 2027, Fitch forecasts FFO leverage of 3.8x to 4.7x, reflecting a full-year of base rate increases. NMGC's capital spending remains high compared with prior years and focuses on integrity management, legacy pipe replacement and automatic meter reading.

PSL: Fitch considers NMGC's Standalone Credit Profile (SCP) to be stronger than that of Emera due to NMGC's lower risk, regulated utility operations, strong regulatory environment and stronger financial profile. Legal ring-fencing is porous given the general protection from economic regulation. Access and control are also porous, as Emera centrally manages the treasury function and is the sole source of equity. But NMGC issues its own debt. Thus, Fitch limits the difference between NMGC and Emera to two notches. NMGC is rated at its own SCP.

Ratings

Long-Term IDR BBB+

Outlook

Long-Term Foreign-Currency
IDR Stable

Click here for the full list of ratings

ESG and Climate

Highest ESG Relevance Scores
Environmental 3
Social 3
Governance 3
2035 Climate Vulnerability Signal: 45

Applicable Criteria

Corporates Recovery Ratings and Instrument Ratings Criteria (August 2024)

Corporate Hybrids Treatment and Notching Criteria (April 2025)

Corporate Rating Criteria (June 2025) Sector Navigators – Addendum to the Corporate Rating Criteria (June 2025)

Parent and Subsidiary Linkage Rating Criteria (June 2025)

Related Research

Global Corporates Macro and Sector Forecasts: April 2025 Update (April 2025) North American Utilities, Power & Gas Dashboard: 1Q25 (April 2025)

North American Utilities Outlook 2025 (December 2024)

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Peer Analysis

NMGC is well positioned within its rating category. NMGC's peers —The Brooklyn Union Gas Company (BUG; BBB/Stable) and KeySpan Gas East Corporation (KGE; BBB+/Stable) — operate in a relatively challenging regulatory environment in New York. DTE Gas Company (DTE Gas; BBB+/Stable) and Peoples Gas System, Inc. (PGS; A-/Stable) operate in constructive regulatory environments in Michigan and Florida, respectively.

Although regulation in New Mexico has been less constructive than some other jurisdictions, it has shown signs of improvement. Some of these signs include the use of a future test year, which minimizes regulatory lag, and the implementation of a weather-tracker mechanism.

Fitch expects NMGC's FFO leverage to be between 3.8x and 4.6x in 2025 to 2027. At DTE Gas, Fitch estimates FFO leverage to average around 4.5x to 4.8x through 2027. At PGS, Fitch forecast FFO leverage of 4.0x to 4.3x through 2027. At BUG and KGE, Fitch expects FFO leverage to average around 5.4x and 4.9x through 2028, respectively.

Rating Sensitivities

Factors that Could, Individually or Collectively, Lead to Negative Rating Action/Downgrade

- Material concessions in the final NMPRC order, authorizing the sale of NMGC resulting in FFO leverage sustained above 4.5x or an unexpected, highly leveraged post-transaction ownership structure;
- Unfavorable regulatory developments.

Factors that Could, Individually or Collectively, Lead to Positive Rating Action/Upgrade

• NMGC's FFO leverage below 3.5x on a sustainable basis.

Liquidity and Debt Structure

NMGC has a \$125 million bank credit facility maturing in December 2026. As of March 31, 2025, about \$109 million is available under the credit facility, and the company was compliant with its covenant. Fitch considers future maturities to be manageable and expects them to be refinanced upon maturity.

ESG Considerations

The highest level of ESG credit relevance is a score of '3', unless otherwise disclosed in this section. A score of '3' means ESG issues are credit-neutral or have only a minimal credit impact on the entity, either due to their nature or the way in which they are being managed by the entity. Fitch's ESG Relevance Scores are not inputs in the rating process; they are an observation on the relevance and materiality of ESG factors in the rating decision. For more information on Fitch's ESG Relevance Scores, visit https://www.fitchratings.com/topics/esg/products#esg-relevance-scores.

Climate Vulnerability Considerations

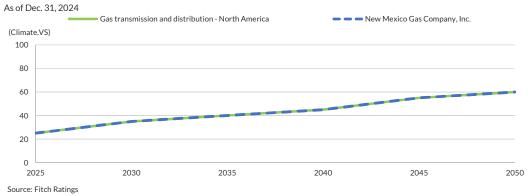
Fitch uses Climate Vulnerability Signals (Climate.VS) as a screening tool to identify sectors and Fitch-rated issuers that are potentially most exposed to credit-relevant climate transition risks and, therefore, require additional consideration of these risks in rating reviews. Climate.VS range from 0 (lowest risk) to 100 (highest risk). For more information on Climate.VS, see Fitch's Corporate Rating Criteria.

The FY 2024 asset-weighted Climate.VS for NMGC for 2035 is 45 out of 100, consistent with other gas local distribution companies in the U.S. Fitch's estimated Climate.VS reflects growing opposition to methane and other greenhouse gas (GHG) emissions in recent years, driven by growing concern about the effects of global climate change and evolving state and federal policies aimed at reducing GHG emissions.

Natural gas, which produces fewer emissions than coal, is viewed as a bridge fuel as the industry transitions to a netzero future. However, several key uncertainties remain from a credit perspective, including the threat of building electrification, the potential for a faster-than-expected phase-out of gas usage in certain jurisdictions and the implementation of regulatory mechanisms to facilitate cost recovery during the phase-out period. Fitch expects credit exposures for individual local distribution companies to vary, primarily driven by state regulatory and political responses to global climate change concerns. Technological developments, along with utility strategies to reduce emissions, will be key factors influencing credit quality through 2035.

Fitch believes that New Mexico's decarbonization policies have been measured so far. Natural gas is a predominant source of energy in New Mexico. NMGC focuses on using GHG-reduction technologies to help reduce methane and other GHG emissions. For further information on how Fitch perceives climate-related risks in the natural gas and propane sector, see Oil & Gas and Chemicals – Long-Term Climate Vulnerability Scores Signals Update.

Climate.VS Evolution



Liquidity and Debt Maturities

NMGC has a \$125 million bank credit facility maturing in December 2026. As of March 31, 20205, about \$109 million is available under the credit facility, and the company was compliant with its covenant. Fitch considers future maturities to be manageable and expects them to be refinanced upon maturity.

Key Assumptions

- NMGC will be sold and operated under a new ownership structure;
- No adverse regulatory outcomes, including anticipated approval of the sale of NMGC;
- Expect new base rates during forecast period;
- Capital spending of about \$390 million from 2025 to 2027.

Ratings Navigator

Fitch Ratings

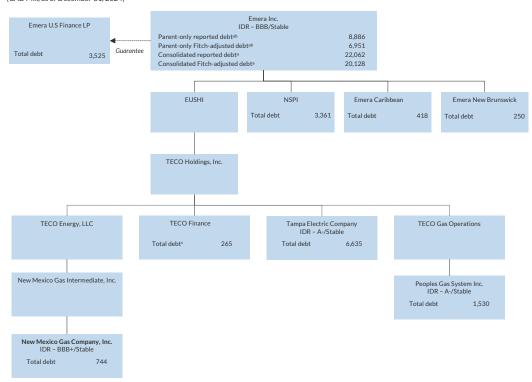
New Mexico Gas Company, Inc.

Corporates Ratings Navigator North American Utilities

Credit-Relevant ESG Derivation									Relevan
New Mexico Gas Company, Inc. has 12 ESG	potential r	ating drivers			kev driver	0	issues	5	
New Mexico Gas Company, Inc.		exposure to emissions regulatory risk but this has very low impact on the	rating.			<u> </u>			
New Mexico Gas Company, Inc. has exposure to energy produ		exposure to energy productivity risk but this has very low impact on the ra	ating.		driver	0	issues	4	
New Mexico Gas Company	, Inc. has e	exposure to waste & impact management risk but this has very low impact	t on the rating.		potential driver	12	issues	3	
		exposure to extreme weather events but this has very low impact on the re exposure to access/affordability risk but this has very low impact on the ra	-			2	issues	2	
		exposure to access/allordability risk but this has very low impact on the re exposure to customer accountability risk but this has very low impact on the	-		not a rating driver				
Showing top 6 issues		, , , , , , , , , , , , , , , , , , , ,	·			0	issues	1	
Environmental (E) Relevance So	cores								
General Issues	E Score	Sector-Specific Issues	Reference	E Relevance					
GHG Emissions & Air Quality	3	Emissions from operations	Asset Base and Operations; Commodity Exposure; Regulatory Environment; Profitability		This Page be scores range for strelevant to the				
Energy Management	3	Fuel use to generate energy and serve load	Asset Base and Operations; Commodity Exposure; Profitability	4 ESG general	mental (E), Social issues and the sec p. Relevance sco	I (S) and ctor-spec	d Governance ific issues that a	(G) table are most	es break relevant
Water & Wastewater Management	2	Water used by hydro plants or by other generation plants, also effluent management	Asset Base and Operations; Regulatory Environment; Profitability	signaling the credit rating.	credit-relevance o The Criteria Refe	f the sec rence col	tor-specific issu lumn highlights l	es to th	e issuer's or(s) withi
Waste & Hazardous Materials Management; Ecological Impacts	3	Impact of waste from operations	Asset Base and Operations; Regulatory Environment; Profitability	2 color bars a constituent r	nding ESG issues a re visualizations elevance scores.	of the fr They do	equency of oc o not represer	currence	of the
Exposure to Environmental Impacts	3	Plants' and networks' exposure to extreme weather	Asset Base and Operations; Regulatory Environment; Profitability	1 The Credit-F	relevance scores or aggregate ESG credit relevance. The Credit-Relevant ESG Derivation table's far right column is a visualization the frequency of occurrence of the highest ESG relevance scores across the				
Social (S) Relevance Scores					S and G categ Credit Rating sum				
General Issues	S Score	Sector-Specific Issues	Reference		The box on the f				
Human Rights, Community Relations, Access & Affordability	3	Product affordability and access	Asset Base and Operations; Regulatory Environment; Profitability; Financial Structure	5 (correspondii relevance scr	relevance score. All scores or 4 and 5 are assumed to reflect a negative impa-				
Customer Welfare - Fair Messaging, Privacy & Data Security	3	Quality and safety of products and services; data security	Regulatory Environment; Profitability	4 Classification	ed with a '+' sign f n of ESG issues General Issues and	has bee Sector-	n developed fro Specific Issues	draw on	the classi
abor Relations & Practices	3	Impact of labor negotiations and employee (dis)satisfaction	Asset Base and Operations; Profitability		blished by the Un ustainability Accou				
Employee Wellbeing	2	Worker safety and accident prevention	Profitability; Asset Base and Operations	2					
Exposure to Social Impacts	are to Social Impacts 3 Social resistance to major projects that leads to delays and cost increases Asset Base and Operations; Profitability 1								
Governance (G) Relevance Scor	res				CREDIT-	RELEVA	ANT ESG SCA	ALE	
General Issues	G Score	Sector-Specific Issues	Reference	G Relevance How r	elevant are E, S a	nd G iss	ues to the ove	rall cred	dit rating?
Management Strategy	3	Strategy development and implementation	Management and Corporate Governance	5 5	Highly relevant, a ke individual basis. Eq	y rating drivulent to "	ver that has a signifi 'higher" relative imp	cant impac ortance wit	t on the ratir thin Navigato
Governance Structure	3	Board independence and effectiveness; ownership concentration	Management and Corporate Governance	4	Relevant to rating, r combination with ot Navigator.	ot a key rat her factors.	ing driver but has ar Equivalent to "mode	impact on erate" relat	the rating in
Group Structure	3	Complexity, transparency and related-party transactions	Management and Corporate Governance	3	Minimally relevant to that results in no im importance within N	pact on the	ner very low impact of entity rating. Equival	or actively r lent to "low	managed in a er* relative
inancial Transparency	3	Quality and timing of financial disclosure	Management and Corporate Governance	2	Irrelevant to the enti	ty rating but	relevant to the sect	or.	

Simplified Group Structure Diagram

 $\label{lem:simplified Group and Debt Structure Diagram - New Mexico Gas Company, Inc. \ (CAD Mil., as of December 31, 2024)$



a Includes preferred stock.
b Includes parent-only debt, includes short-term debt at Emera Energy Services and EUSHI classified as part of Emera's revolver.
C Debt at TECO Finance is guaranteed by Emera (previously guaranteed by TECO Holdings).
IDR – Issuer Default Rating. Note: Fitch-adjusted debt includes 50% equity credit to fixed-to-floating subordinated notes issued at Emera Inc., to fixed-to-fixed reset rate junior subordinated notes issued at EUSHI Finance, Inc., and to cumulative preferred stock issued at Emera Inc.
Source: Fitch Ratings, Fitch Solutions, New Mexico Gas Company, Inc.

Parent Subsidiary Linkage Analysis

Key Risk Factors and Notching Approach

Parent	Emera Incorporated	
Parent LT IDR	BBB	
Subsidiary	New Mexico Gas Company, Inc.	
Subsidiary LT IDR	BBB+	
Path	Stronger Subsidiary	
Legal ring-fencing	Porous	
Access and control	Porous	
Notching matrix outcome	Consolidated+2	
Override applied	Yes	
Notching approach	Consolidated+1	

LT IDR – Long-Term Issuer Default Rating Source: Fitch Ratings

Stronger Subsidiary Notching Matrix

Access and control	Open Porous		Insulated
With open ring-fencing	Consolidated	Consolidated+1	Consolidated+2 ^b
With porous ring-fencing	Consolidated+1	Consolidated+2 ^b	Consolidated+2 ^b
With insulated ring-fencing	a	Standalone	Standalone

^a It is unlikely that considerations for "insulated" legal ring-fencing would coexist with the conditions outlined under "open" for access and control. It is more likely that other factors relevant to legal ring-fencing or access and control, but not within this table, would move either one, or both, of the individual Linkage Factor Assessments (LFAs) to a "porous" level that would lead to a consolidated+1, consolidated+2 or standalone outcome.

b Notching is capped at the subsidiary's Standalone Credit Profile.

Source: Fitch Ratings

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IN THE MATTER OF THE JOINT APPLICATION)
FOR APPROVAL TO ACQUIRE)
NEW MEXICO GAS COMPANY, INC.)
BY SATURN UTILITIES HOLDCO, LLC.)
) Docket No. 24-00266-UT
)
JOINT APPLICANTS)
)

ELECTRONICALLY SUBMITTED AFFIRMATION OF RYAN A. SHELL

In accordance with 1.2.2.35(A)(3) NMAC and Rule 1-011(B) NMRA, Ryan A. Shell, President for New Mexico Gas Company, Inc., affirms and states under penalty of perjury under the laws of the State of New Mexico: I have read the foregoing Revised Application Rebuttal Testimony and Exhibit. I further affirmatively state that I know the contents of my Revised Application Rebuttal Testimony and Exhibit and they are true and accurate based on my personal knowledge and belief.

SIGNED this 10 th day of October 2025.		
	/s/Ryan A. Shell	
	Ryan A. Shell	

IN THE MATTER OF THE JOINT)	
APPLICATION FOR APPROVAL TO)	
ACQUIRE NEW MEXICO GAS COMPANY,)	
INC. BY SATURN UTILITIES HOLDCO,)	Case No. 24-00266-UT
LLC.)	
JOINT APPLICANTS)	

CERTIFICATE OF SERVICE

I CERTIFY that on this date I sent via email a true and correct copy of the *Revised*Application Rebuttal Testimony and Exhibit of Ryan A. Shell, to the people listed here.

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Revised Application Rebuttal Testimony and Exhibit of Ryan A. Shell

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Revised Application Rebuttal Testimony and Exhibit of Ryan A. Shell

Case No. 24-00266-UT

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